

## Message Text

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ACTION EB-08

INFO OCT-01 AF-10 ARA-10 EUR-12 EA-10 IO-13 ISO-00  
SSO-00 NSCE-00 USIE-00 INRE-00 SP-02 AID-05  
NSC-05 TRSE-00 SS-15 STR-04 OMB-01 CEA-01 L-03  
H-01 PA-01 PRS-01 AGRE-00 CIAE-00 COME-00 FRB-03  
INR-07 NSAE-00 XMB-02 OPIC-03 LAB-04 SIL-01 /123 W  
-----082438 181421Z /53

O R 181318Z AUG 77

FM AMEMBASSY LONDON

TO SECSTATE WASHDC IMMEDIATE 7392

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

AMCONSUL SAO PAULO

AMEMBASSY DAR ES SALAAM

AMEMBASSY NAIROBI

AMEMBASSY SAN SALVADOR

AMEMBASSY GUATEMALA

AMEMBASSY MEXICO

AMEMBASSY MANAGUA

AMEMBASSY BOGOTA

AMEMBASSY YAOUNDE

AMEMBASSY JAKARTA

AMEMBASSY ABIDJAN

AMEMBASSY KINSHASA

AMEMBASSY ADDIS ABABA

AMEMBASSY SAN JOSE

AMEMBASSY CANBERRA

AMEMBASSY BRUSSELS

AMEMBASSY BONN

AMEMBASSY PARIS

AMEMBASSY STOCKHOLM

AMEMBASSY BERN

USMISSION GENEVA

AMEMBASSY PORT MORESBY

AMEMBASSY CARACAS

AMEMBASSY PANAMA

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C O N F I D E N T I A L SECTION 01 OF 02 LONDON 13783

USEEC AND EMBASSY

FOR: EB/TRP - MR. THOMAS O'DONNELL

E.O. 11652: GDS

TAGS: ETRD, ICO, EPAP

SUBJECT: COFFEE -- EXPORTER MEETING IN MEXICO CITY

1. SUMMARY. ACCORDING TO MEXICAN COFFEE INSTITUTE (IMC) LONDON REP, ANGEL GURRIA, (CORROBORATED TO SOME EXTENT INDEPENDENTLY BY RENE MONTES OF GUATEMALA), MEETING OF EXPORTERS IN MEXICO CITY NEXT WEEK IS A FOLLOW-ON OF EARLIER "SUMMIT MEETING" OF 5 LATIN AMERICAN CHIEFS OF STATE (LONDON 13112). PRIMARY PURPOSE OF MEETING IS FOR BRIEFING ON CHIEFS OF STATE MEETING AND DISCUSSION OF MEXICAN STOCKING SCHEME. HOWEVER, AGENDA IS OPEN TO OTHER TOPICS OF INTEREST TO PRODUCERS.

GURRIA SAID EXPORTERS WILL MOST LIKELY HOLD ANOTHER CAUCUS AT TIME OF NAIROBI EXECUTIVE BOARD MEETING IN ORDER TO BRING AFRICANS AND OTHERS UP-TO-DATE ON LATIN AMERICAN THINKING. CALAZANS AND ARTURO LOPEZ OF COLOMBIA BOTH EXPECTED IN MEXICO. END SUMMARY.

2. ANGEL GURRIA, LONDON REP, IMC TOLD EMBOFF AUGUST 17 THAT MEETING IN MEXICO OF COFFEE PRODUCERS NEXT WEEK WAS DESIGNED PRIMARILY TO BRIEF OTHER LATIN AMERICAN COFFEE PRODUCERS ON THE RECENT LATIN AMERICAN SUMMIT MEETING OF CHIEFS OF STATE OF VENEZUELA, COLOMBIA, MEXICO, COSTA RICA AND PANAMA AND TO EXPLORE IN SOME DEPTH MEXICAN PROPOSAL FOR A POSSIBLE INTERNATIONAL STOCKING SYSTEM FOR COFFEE. IN ADDITION TO REPRESENTATIVES FROM THE 5  
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COUNTRIES AT THE SUMMIT MEETING (WITH THE POSSIBLE EXCEPTION OF VENEZUELA), BRAZIL AND OTHER CENTRAL AMERICAN PRODUCERS, ECUADOR AND PERU, ARE EXPECTED TO ATTEND. RENE MONTES OF GUATEMALA TOLD EMBASSY HE PLANS TO REPRESENT GUATEMALA AND CORROBORATED GURRIA'S STATEMENT THAT CAMILLO CALAZANS OF BRAZIL AND ARTURO GOMEZ OF COLOMBIA WILL ATTEND. GURRIA NOTED THAT FOLLOWING THE SUMMIT CONFERENCE AND AN APPEAL BY THE 5 CHIEFS OF STATE, PRESIDENT GEISEL OF BRAZIL LAST WEEK PUBLICLY COMMITTED BRAZIL TO AN EXAMINATION OF THE MEXICAN SCHEME (APPARENTLY DESPITE BRAZILIAN MISGIVINGS WHICH WE HAVE HEARD HERE IN LONDON AT THE WORKING LEVEL). GURRIA NOTED THAT, WHILE HE EXPECTED THE MEXICAN MEETING TO DEAL PRIMARILY WITH THE MEXICAN SCHEME, THE AGENDA WAS COMPLETELY OPEN AND HE WOULD NOT RULE OUT DISCUSSION OF SUCH OTHER TOPICS AS THE OPERATION OF THE CERTIFICATES OF ORIGIN SYSTEM

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AND INDIVIDUAL COUNTRY MARKETING STRATEGY.

3. GURRIA SAID THAT THE LATIN AMERICANS INTENDED TO HOLD AN ADDITIONAL MEETING OF PRODUCERS AT THE TIME OF THE ICO EXECUTIVE BOARD MEETING IN NAIROBI. HE MADE IT CLEAR THAT, WHILE AT THE BOARD MEETING NOTHING MORE THAN PROCEDURE ON HOW TO HANDLE THE MEXICAN PROPOSAL WOULD BE CONSIDERED, IN THE CAUCUS EXPORTERS MIGHT WELL GET INTO DISCUSSIONS OF SUBSTANCE. THE MAIN OBJECTIVE OF THE CAUCUS WOULD BE TO BRING THE AFRICANS INTO THE PICTURE. WITH REGARD TO THE MEXICO MEETING, GURRIA NOTED THAT THIS MIGHT NOT REALLY BE NECESSARY BUT THAT SUCH A MEETING HAD GAINED POLITICAL SIGNIFICANCE FOR A NUMBER OF COUNTRIES FOR DIFFERING REASONS. FOR EXAMPLE, HE SAID, THE COLOMBIANS, STILL SMARTING FROM THE BRAZILIAN REBUFF TO PRESIDENT LOPEZ MICHELSEN'S OVERTURES FOR A HIGH LEVEL ICO MEETING LAST JANUARY, FEEL THE NEED TO KEEP UP SOME SEMBLANCE OF MOTION. MEXICO'S INTEREST, HE SAID, WAS EQUALLY POLITICAL, BOTH ON THE INTERNATIONAL SCENE AND FOR BUREAUCRATIC REASONS IN THE POWER STRUCTURE AT HOME.

4. WITH REGARD TO TACTICS IN LAUNCHING A STOCKING SCHEME GURRIA EXPANDED SLIGHTLY ON HIS PROPOSED STEP-BY-STEP APPROACH IN THAT HE SAID THAT HE ANTICIPATED IT WAS POSSIBLE THAT THE WORKING GROUP WOULD DESIGN THE MECHANISM WITH SQUARE BRACKETS IN PLACE OF A STABILIZATION BAND. THE INFERENCE WAS THAT THE SYSTEM COULD BE PUT IN OPERATION EVEN WITHOUT FILLING IN THE PRICE BAND  
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DATA.

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## Message Attributes

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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009